

Section 1: Costs **Fiscal Year: 2021**

Hospital Name:	Salem Health				
Hospital System:	Salem Health Hospitals and Clinics				
Reporting Period:	7/1/2020-6/30/2021				
Contact Information:	Name of Person Completing This Form:	Beatrix Schaefer	Title:	Sr. Reimbursement Analyst	
	Phone Number:		Email:		
	Reviewed By:	Megan Wood	Title:	Controller	

Line	Type of accounting system used for this reporting	Charity Care Costs	Patient Visits	Total community benefit expense	Direct offsetting revenue	Net community benefit expense
1	Cost to Charge Ratio	Medicaid Charity Care	2,443	\$3,046,173	\$0	\$3,046,173
2		Medicare Charity Care	7,022	\$1,193,623	\$0	\$1,193,623
3	Percentage of Charity Care at 100% 7.8%	Commercial Charity Care	9,626	\$3,789,787	\$0	\$3,789,787
4		Self Pay Charity Care	64,138	\$11,763,831	\$0	\$11,763,831
5		Other Payor Charity Care	-	\$0	\$0	\$0
6		Total Charity Care	83,229	\$19,793,413	\$0	\$19,793,413

	Type of accounting system used for this reporting	Unreimbursed Costs of Public Programs:	Patient Visits	Total community benefit expense	Direct offsetting revenue	Net community benefit expense
7	Cost to Charge Ratio	Medicaid/Managed Medicaid	208,940	\$205,530,036	\$142,983,819	\$62,546,217
8		Other public programs	16,779	\$18,218,998	\$16,597,460	\$1,621,538
9		Public Programs Total	225,719	\$223,749,035	\$159,581,279	\$64,167,756
10		Total Unreimbursed Care	308,948	\$243,542,448	\$159,581,279	\$83,961,169

Line	Other Community Benefits	Encounters	Total community benefit expense	Direct offsetting revenue	Net community benefit expense (B-C)
11	Community health improvement services	7,852	\$1,708,572	\$4,457	\$1,704,115
12	Research		\$118,621	\$0	\$118,621
13	Health professions education		\$2,447,989	\$0	\$2,447,989
14	Subsidized health services	108,932	\$63,207,199	\$26,065,723	\$37,141,476
15	Cash and in-kind contributions to other community groups		\$1,032,736	\$0	\$1,032,736
16	Community building activities		\$1,500,448	\$0	\$1,500,448
17	Community benefit operations		\$1,069,307	\$0	\$1,069,307
18	Other Community Benefits Total	116,784	\$71,084,872	\$26,070,180	\$45,014,692
19	Community Benefits Totals	425,732	\$314,627,320	\$185,651,459	\$128,975,861